



The Phone Swipe Free Tablet Placement Program is about two things: A better payment experience for merchants and bigger sales opportunities for you.

Your merchants will receive a free tablet, POS software, credit card reader and a sturdy stand for a seamless payment processing experience, with Visa, MasterCard, Discover AND Amex starting 1.69% and Next Day Funding! You will get up to \$1,000 bonus per merchant with \$200 upfront!

Merchant Pricing Details:

- Qualified rate: 1.69% for Visa/MC/ Discover/Amex swiped
- Mid-qualified rate: 2.69% for Visa/MC/Discover business, commercial and rewards swiped transactions (a surcharge bump of 1% to qualified rate)
- Non-qualified rates: 3.69%+\$0.19 for Visa/MC/Discover/Amex keyed transactions (a surcharge bump of 2% + \$0.19 to qualified rate)
- Next day funding: applies to sales transacted before 5pm EST
- Monthly basic service fee: \$12.95
- Annual software licensing fee: \$79.00
- Optional printer for \$14.95/month or printer and cash drawer combination for \$19.95/month



Our improved merchant portal, Phone Swipe Inside, now allows merchants to handle profile updates on their own:

- Update banking information (account/routing number)
- Update password
- Update business information (corp name, DBA, address, phone, email, federal tax ID etc.)
- Manage processing alert settings (daily batch activity, funding summary, duplicate transactions, etc.)

Merchant Qualifications:

- The free placement requires a minimum of \$9,500 in monthly processing volume (if monthly processing volume is under \$9,500, merchants will be billed as follows: volume processed between \$0 and \$\$2,999.99 = \$99 per month, between \$3,000 and \$5,999.99=\$59 per month, between \$6,000 and \$9,499.99=\$19 per month).
- A new merchant account
- Wireless Network with Internet Connection

Sales Partner Compensation:

*Versatile Merchant Solutions is a registered ISO/MSP for Wells Fargo Bank, N. A., Walnut Creek, CA.
877-510-2265 www.vmspayers.com*



- Residuals are paid at your qualifying split, based on your Schedule A
- You will qualify for Standard Bonus Program of \$200 upfront activation bonus, or a 1.5% conversion bonus, whichever is greater, up to \$1,000

Process to Sign up Merchants:

1. Merchant applies through the link provided to you. This link is dynamic based on your agent ID so you will always get credit for your deal.
2. Once the merchant application is received, you will receive an email with a fax cover sheet attached. Using this fax cover sheet, return the merchant's current processing statement for underwriting to review the account and approve the free equipment placement. You will receive notification upon approval.
3. Merchants should expect to receive equipment in 3-5 business days. They will get one free swap for defective equipment.